

## ***FREE Publicity For Your Company!***

“Before & After” features two photos—one before and one after— and a brief summary of a unique installation or repair. Please share your story of a unique project your shop has completed. It’s simple:

- 1) E-mail answers to the following questions to: [darlah@aea.net](mailto:darlah@aea.net)
  - 1) Company Name?
  - 2) Number of Employees in company?
  - 3) Installers/Technicians involved in project? (Name and Title)
  - 4) What was the objective of project? Type of Aircraft?
  - 5) What date was the project started?
  - 6) What date was the project completed?
  - 7) What makes this installation/project unique?
  - 8) Did you encounter any problems while working on the project?
  - 9) How did you resolve these problems?
  - 10) Did you learn anything from this project?
  - 11) What was the customer’s response?
  - 12) Additional comments about this project.
  - 13) Description of “Before” photo
  - 14) Description of “After” photo
- 2) Include your name and phone number in the e-mail you send to [darlah@aea.net](mailto:darlah@aea.net)
- 3) Attach high resolution jpeg or tiff files (at least 300 dpi) to the e-mail.  
**Send only 2 photos**, one “Before” photo and one “After” photo. Please label each file clearly as before and after. Submissions with more than two photos will not be considered for publication.
- 4) Watch for your company to be featured in a future issue of *Avionics News!*

***This is your chance to show off your hard work  
and share an interesting story with your fellow AEA members.***

***It’s free publicity for your company—  
E-mail your “Before & After” photos and summary today!***

**[darlah@aea.net](mailto:darlah@aea.net)**